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Special Issue: Advancing Marketing Theory through Alternative Qualitative Methods



# (Non)representational atmospheric methods: Comfort zones, weather, and tuning into the high street

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#### **Abstract**

The cultivation of pleasurable atmospheres is important for revitalising the UK's high streets. However, existing literature cautions atmospheres are challenging to research, especially when adopting more 'traditional' or representational methods alone, since atmospheres are dynamic and intangible. Such difficulties are conceivably heightened within the complex environment of the high street. Surprisingly, however, there is a paucity of practical advice about how to address such challenges and effectively research place atmospheres. The paper draws on a scoping literature review, fieldwork, and two walking tours of a UK high street to trial six creative and sensory methods. We reveal the emotional, practical, and embodied dynamics involved in using such 'alternative' methods through three themes: Methodological (dis)comfort zones, Weathering methods, and Attuning in/out of place. Ultimately, the paper contributes to non-representational theory by demonstrating the value of combining non-representational and representational methods to research atmospheres on the high street and other places.

#### Keywords

Atmosphere, attunement, creative methods, emotion, high street, non-representational theory, sensory methods, weather

#### Introduction

Academic interest in atmosphere – how a place feels – is intensifying (Steadman and Coffin, 2024); however, scholars have cautioned atmospheres can be challenging to empirically research (Anderson and Ash, 2015; Michels, 2015; Sumartojo, 2024). Atmospheres are unstable and amorphous, ebbing and flowing across times and spaces, fluctuating in affective intensity and tone, sometimes oozing and bleeding into one another (Steadman et al., 2021). Atmospheres are 'never

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finished, static or at rest' (Anderson, 2009: 79). They cannot be so easily seen or grasped as other more tangible phenomena, since '...an ambiance has no outline, no clearly defined shape, no exact limits' (Thibaud, 2014: 50). Much like trying to capture flowing water in a sieve, therefore, atmospheres can be difficult to pin down.

More conventional methods have been used to study atmospheres, including experiments (Turley and Milliman, 2000), interviews (Hill et al., 2022; Steadman et al., 2021; Wilkinson and Wilkinson, 2024), and participant observation (ibid). Others, however, are beginning to deploy more creative and innovative techniques, such as poetry (Preece et al., 2022), drawing (Hawkins, 2015), onflow accounts (Lonergan et al., 2022), sensory (Steadman, 2024), and biosensing methods (Paiva et al., 2023). This reflects growing use of creative methods in consumer research more broadly (Coffin and Hill, 2022) as a means of accessing and communicating affective, embodied, and vulnerable experiences, and engaging diverse audiences as pathways to real-world impact (Pottinger et al., 2021). There is limited practical or accessible advice, however, about effective methods for researching atmospheres and existing accounts can be frustratingly opaque (e.g. McCormack, 2015; Stewart, 2011). As Pink et al. (2014: 362) thus contend, 'there has been surprisingly little discussion about how the theoretical urge to put atmospheres at the centre... might be combined with research techniques'.

One context requiring further research into atmosphere are UK high streets (or main streets), which are facing competition from out-of-town retailing, online shopping, economic crises, and the aftershocks of COVID-19 (Ntounis et al., 2023). The experiential is important for revitalising struggling high streets (White et al., 2023), meaning those managing them require more guidance about interventions to enhance atmospheric experience, alongside how to measure their impacts (Howcroft et al., 2025). The methodological challenges raised above, however, are conceivably exacerbated on the high street, as consumers interact with a complex array of indoor and outdoor spaces: shops, markets, hospitality, healthcare, housing, workspaces, leisure and entertainment. Further advice is therefore needed about effective methods for researching atmospheres, particularly on the high street.

Subsequently, the authors and 10 participants trialled six creative and sensory methods on a UK high street to address the following research question: Which methods are most effective for researching high street atmospheres? In exploring this question, the paper contributes to non-representational theory – an approach associated with accessing the nebulous concept of atmosphere (Buser, 2014; Hill et al., 2014). Non-representational research enlivens '...the ephemeral, the fleeting, and the not-quite-graspable' (Vannini, 2015a: 6) by animating rather than mimicking, rupturing rather than accounting, evoking rather than simply reporting (Vannini, 2015b: 318). However, there remain 'many unanswered methodological questions' (Vannini, 2015a: 2) about how to translate non-representational theory into research practice, since it is 'difficult to actualise on the ground' (Torrens, 2024: 265). By revealing the value in combining representational and non-representational methods, we thus offer more practical insights into researching (high street) atmospheres.

# Non-representational approaches

Non-representational thinking is considered useful for researching atmosphere (Buser, 2014; Goulding, 2023; Hill et al., 2014), which has been described as a 'strange class of non-representational thing' (Anderson and Ash, 2015: 37). Non-representational theory emerged in the late-1990s to challenge representational styles of research (Thrift, 2007) which positioned persons as reflexive agents (Hill et al., 2014) and was thought to be overly static and concerned with

revealing hidden meaning (Anderson and Harrison, 2011; Lorimer, 2005). Although deriving from the work of Nigel Thrift (2007) in human geography, discussions about non-representational theory have since spread to marketing theory (e.g. Coffin and Hill, 2022; Hill et al., 2014; Lonergan et al., 2022).

Whilst non-representational theory originated as a 'mosaic of theoretical ideas' (Vannini, 2015a: 3), it 'reached for methods later' (Torrens, 2024: 265) with a 'quest for non-representational methodologies' (Vannini, 2015a: 2) now underway. Despite challenges of 'putting NRT ideas into empirical service' (Torrens, 2024: 265), non-representational approaches seek to enliven the fleeting, embodied, sensory, affective, non-discursive, and pre-cognitive features of life (Hill et al., 2014; Vannini, 2015b), and some methods are arguably especially suitable for doing so. One way of achieving this is by attending to the 'onflow of the everyday' (Hill et al., 2014), as Lonergan et al. (2022) did to study consumers' first encounters with model Kate Moss. They present three onflow accounts evoking the affective '...intensities that flow through and around consumption experiences' (Lonergan et al., 2022: 624). This practically involved splicing narrative interviews into semi-fictive narratives of people's first encounters with Moss, creatively combined with footnotes to attune readers to the affective forces and atmospheres surrounding these encounters (ibid).

Non-representational research is therefore particularly attuned to sensual, embodied, and dynamic experiences (Vannini, 2015b), alongside the 'moods, passions, emotions, intensities, and feelings' that flow through and around bodies and spaces (Vannini, 2015a: 5). Subsequently, whilst there is no singular or definitive non-representational method (Buser, 2014; Goulding, 2023), we now present a range of data collection methods which might help access these defining qualities of atmosphere (Table 1).

### Collecting data about atmospheres

### Sensory participation and observation

Sensory ethnography is considered effective for studying atmospheres, from spas (Lynch, 2024) to seaside piers (Steadman, 2024). This broader methodological approach '...involves the researcher self-consciously and reflexively attending to the senses throughout the research process' (Pink, 2015: 7). Sensory ethnographers become 'sensory apprentices' (Pink, 2015) by attuning to multiple senses in knowledge production (Vannini, 2024). This approach is thus useful for first-hand immersion into a place's sensuous atmospheres (Lynch, 2024; Steadman, 2024) and one route to this is through deploying observational methods.

Observational methods enable researchers to develop a 'thick description of atmospheric experiences' (Hill et al., 2022: 123) and observe people's actual rather than reported behaviours (Wilkinson and Wilkinson, 2024). By researching *in* atmosphere (Sumartojo and Pink, 2019), participant observation attends to how atmospheres are constituted and experienced given '...atmosphere is something that we are *in* the flow of, rather than something that we are researching from the outside' (Sumartojo and Pink, 2019: 36). Within sensory ethnography a multisensory orientation to doing observation is explicitly adopted, with this method termed 'sensory participation' in this context (Pink, 2015). It involves interacting with the environment using all the senses through direct immersion in place and typically recording data through sensuous fieldnotes. Subsequently, this technique has been deployed to investigate the atmospheres of football stadia (Hill et al., 2022; Steadman et al., 2021), drinking spaces (Wilkinson and Wilkinson, 2024), cities (Kanellopoulou and Ntounis, 2024; Lobo et al., 2020), and seaside piers (Steadman, 2024).

Table 1. Key findings from literature review.

Method/approach	Summary	Potential benefits	Potential challenges	Example empirical context	Illustrative literature
Broader methodological approaches Non- representational theory (NRT)	Focuses on animating the overlooked sensory, affective, embodied, precognitive, and nondiscursive features of everyday life which do not fit neatly within static representational categories	Appropriate for describing everyday embodied life, and supplements representational approaches by focussing on minutiae which participants may not be consciously aware of or able to easily verbalise. It can help to animate	Representational categories are often required to some extent for practical research reasons. NRT descriptions can be very dense/abstract and not easily understood by all audiences	Hospital waiting room (Anderson and Ash, 2015)	Anderson and Ash (2015); Buser (2014); Hill et al. (2014); Goulding (2023); McCormack (2015)
Sensory ethnography	The person actively attunes to multiple sensory stimuli throughout the research process. A broader approach encapsulating sensory methods such as sensory participation, soundwalks, and smellwalks	research Can help to immerse researchers and participants first-hand into a place's atmospheres and produce engaging research accounts. The approach is adaptable across a range of research contexts	Can feel awkward, especially Spas (Lynch, 2024) Lynch (2024); Pink if using sensory methods (2015); Steadmar for the first time, and the researcher can feel Sumartojo pressured to only record (2024); more evocative aspects (2024)	Spas (Lynch, 2024)	Lynch (2024); Pink (2015); Steadman (2024); Sumartojo (2024); Vannini (2024)

Table I. (continued)

Method/approach	Summary	Potential benefits	Potential challenges	Example empirical context	Illustrative literature
Walking methodologies	A mobile form of inquiry involving researchers and/ or participants moving through a space. Associated with methods such as soundwalks, smellwalks, and walking interviews	The slow rhythms of walking can bring to the fore the sensory and material features and dynamics of place, and provoke additional insights into a place's atmospheres by immersing oneself in it	Not everybody shares the same embodied capacity to walk through a space. Training may be needed to focus participants' attention beyond only the visual during walks	Urban squats (Kanellopoulou and Ntounis, 2024)	Goulding (2023); Madsen (2017); Piga (2021); Steadman (2024)
Creative methods Drawing/mapping	Producing drawings/sketches of place or creating material or digital maps depicting place and atmospheric experience. Participants can draw personal affective maps and overlay photographs/sketches/text	Ĭ	Can lead to overly structuralist and representational perspectives of lines, shapes, and spatial boundaries. Participants can feel frustrated if they are inexperienced. It can be difficult to capture the	Panama city (Powell, 2010)	Bates et al. (2022); Degen and Barz (2020); Hawkins (2015); Lewis et al. (2018); Powell (2010)
Onflow accounts	Providing a detailed account of people's affective experiences through crafting (semi)fictive narratives alongside affective footnotes to 'represence' affective intensities	as digital maps and smell maps Can help immerse readers in the affective intensities of others' experiences and overcome representational boundaries. Foregrounds the sometimes neglected affects and atmospheres surrounding consumer experiences	The method is not always well-understood by some audiences	Encountering Kate Hill et al. (2014); Moss (Lonergan et al. et al., 2022) (2022)	Hill et al. (2014); Lonergan et al. (2022)

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Method/approach	Summary	Potential benefits	Potential challenges	Example empirical context	Illustrative literature
Poetry	The creation of poems to express atmospheric experiences, including both written and audio-visual poems and poems both written from scratch or using existing texts in erasure poetry	Helps capture personal, emotional, and vulnerable experiences and promotes reflexivity about how researchers 'land' in atmospheres	Can be resource intensive in Spiritual settings terms of requiring a team (Preece et al., of people to produce (e.g. 2022) if producing a video poem)	Spiritual settings (Preece et al., 2022)	Arboleda (2023); Preece et al. (2022)
Sit-down interview	Sit-down interview Sit-down interviews conducted in a static way, usually sat down	The slower pace of interview can enable participants to reflect on the past and changes in place over time. Can be paired with other methods such as observation	People do not always do as they say they do. Usually considered a less embodied interview style. Can be more timeconsuming to conduct than a walking interview	Drinking spaces (Wilkinson and Wilkinson, 2024)	May and Lewis (2020); Wilkinson and Wilkinson (2024)
Walk-along interview	Participant and researcher walk together through a place whilst being interviewed	Creates rapport and a shared rhythm between researcher and participant, and an opportunity to understand complexity of atmospheric experience in situ	Focus is on the immediacy of Museum (Madsen, the place experience with 2017) a narrower temporal frame than sit-down interviews. There can be privacy issues or disruptions when interviewing in situ	Museum (Madsen, 2017)	Madsen (2017); May and Lewis (2020); Lewis et al. (2018); Sand et al. (2022)

Table I. (continued)

Sensory methods         Context         Example empirical Example empirical Example empirical Example empirical Example empirical Examples of the control of piccular from the conscious and quantitative data about a place is server from the control of questionmaire and or perceived through a store by warning part in course and questionmaire and que						
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Collection of quantitative and/ Self-observation methods or qualitative data about a can be easy for or qualitative data about a can be easy for place's sensory stimuli participants to place's sensory stimuli participants to place's sensory stimuli and the intensity of on a single sense. Survey these duestion of generation of generationers and self-reporting can be adapted to different contexts, and results can inform practitioners and self-reporting can be adapted to different contexts, and results can inform practitioners	Sensory participation and observation	Involves immersing oneself first-hand in a place's atmospheres and attuning to the multiple sensations of place. Such experiences are often captured in observational fieldnotes	Foregrounds embodied experience of being in the field and offers various lenses such as thinking about, in and with atmospheres. Method can help capture actual (rather than reported) behaviours	May be ethical issues in terms of disrupting the atmospheres of the place being researched	Football stadium (Hill et al., 2022)	Pink (2015); Steadman (2024); Sumartojo and Pink (2019); Wilkinson and Wilkinson and
	Sensory questionnaire	Collection of quantitative and/ or qualitative data about a place's sensory stimuli through completing a questionnaire. Often asks questions about perceptions of sensory stimuli and the intensity of these	Self-observation methods can be easy for participants to understand and are low-cost. Questionnaires can capture multisensory data rather than just focussing on a single sense. Survey lexicon can be adapted to different contexts, and results can inform practitioners	Surveys do not always fully capture dynamic changes in a place's atmospheres, and self-reporting can be affected by participants' cognitive biases	Restaurant (Pohjanheimo et al., 2024)	Canepa (2023); Pohjanheimo et al. (2024)

Table I. (continued)

Method/approach	Summary	Potential benefits	Potential challenges	Example empirical context	Illustrative literature
Smeliwalks	Actively attuning to the sense of smell whilst moving through a space and recording olfactory experiences using a form/smellnotes	Can be conducted solo or in groups. Helps to address the typical privileging of the visual by attuning to the smells of place. Can be brought to life via smell maps and olfactory exhibitions	Environmental factors can alter smell intensity (e.g. wind). Describing smells can be difficult, particularly in writing	Town centre (French and McLean, 2024)	Allen (2023); French and McLean (2024); Pink (2015)
Soundwalks	Actively attuning to sounds whilst moving through a space and recording the sounds using digital recording devices and/or making observational notes	Helps to reactivate the sometimes neglected sounds of place. Listening back to sound recordings can bring the place to life for researchers during analysis and audiences of research outputs	Can feel awkward if using the method for the first time. Environmental factors can compromise sound recordings (e.g. wind)	Seaside pier (Steadman, 2024)	Hurst and Stinson (2024); Pink (2015); Steadman (2024)
Visual methods Photography	Still image recording of the features of a place using a camera or smartphone	Helps recall embodied experiences in the field during data analysis. The researcher can empathise with participant photographs and their meanings can be shared	Can be ethical issues around Slow cities (Pink, preserving people's 2008) anonymity	Slow cities (Pink, 2008)	Pink (2008); Sumartojo and Pink (2019)
Videos	Researcher and/or participant recording video whilst moving through a space or taking shorter video clips. Can use a smartphone, digital camera, or GoPro	Ĭ	Can at first seem to privilege The sensory home Pink (2008); Pink the auditory and visual (Pink and and Mackley senses. Videos do not Mackley, 2012) (2012); Pink et directly capture an (2014); Steadm atmosphere Sumartojo and Pink (2017)	The sensory home (Pink and Mackley, 2012)	Pink (2008); Pink and Mackley (2012); Pink et al. (2014); Steadman (2024); Sumartojo and Pink (2017)

In practice, however, observational methods are often combined with other techniques. For instance, Hill et al. (2022) observed the atmospheres of Liverpool FC matches, alongside adopting interviews, netnography, photography, videos, and archival methods. Similarly, Wilkinson and Wilkinson (2024) combined observation with interviews to explore the human and non-human influences shaping drinking atmospheres, such as people's embodied interactions with candlelight, smells, music, pool tables, and drink glasses. Sensory participation thus encourages us to '...make ourselves available to our surroundings' (Thibaud, 2014: 52) and acknowledge the ways we both shape and are shaped by place through one's 'own emplacement in other people's worlds' (Pink, 2015: 97).

#### Soundwalks and smellwalks

Although not everyone shares the same embodied capacity to walk (Rose, 2020), and persons can focus too much attention on the visual when doing so (Piga, 2021), walking enables researchers and/ or participants to understand atmospheres through direct sensory experience (Madsen, 2017; Steadman, 2024). Whether moving through drinking spaces (Wilkinson and Wilkinson, 2024), cities (Kanellopoulou and Ntounis, 2024), or football stadia (Steadman et al., 2021), walking methodologies are therefore considered fruitful for researching atmospheres (Goulding, 2023; Madsen, 2017; Piga, 2021).

Following broader attempts to shift emphasis away from the visual in qualitative inquiry by foregrounding neglected sensory modalities (Patterson and Larsen, 2019), soundwalks involve moving through an environment listening intently to the sounds and recording them through sound recordings, fieldnotes, and/or a soundwalk form (Steadman, 2024). To demonstrate, Steadman and Millington (2025) deployed soundwalks to attune to the atmospheres of a seaside pier, as well as taking shorter soundclips of anything delivering a particularly potent atmospheric charge (e.g. crashing waves). Moreover, Hurst and Stinson (2024) layered sound recordings with fieldnotes, poetry, and visuals to creatively communicate the atmosphere of Niagara Falls. Soundwalks are thus valuable for reactivating the sounds of place which can be neglected, whilst playing back sound recordings can bring the place to life (Hall et al., 2008).

Likewise, smellwalks involve moving through an environment attending to the 'background' (constant smells), 'episodic' (characteristic smells), and 'short-lived' (transient smells) odours of place. It involves 'catching' a smell and following it or using the other senses to 'hunt' down a particular smell and recording these smells using written or digital 'smellnotes' (Allen, 2023; French and McLean, 2024; Perkins and McLean, 2020). Smellwalks can be undertaken alone as a 'smelfie', as a group, or a buddy walk led by a local place expert (Perkins and McLean, 2020). Allen (2023), for instance, conducted 'smelfies' to sense the changing smells of a New Zealand town during COVID-19. Whilst it is difficult to communicate smells through text (Allen, 2023; Pink, 2015), olfactory exhibitions (French and McLean, 2024) or smell maps (French and McLean, 2024; Perkins and McLean, 2020) can be created. Smellwalks are therefore useful for foregrounding a fleeting sensory modality and refocussing '...attention onto our noses against our eyes' (Perkins and McLean, 2020: 171).

# Sit-down and walking interviews

Although people do not always do as they say (Wilkinson and Wilkinson, 2024), interviews can provoke a 'sensory a-where-ness' (Sand et al., 2022: 597) by accessing rich emic descriptions of atmospheric experience (Hill et al., 2014). Despite suggestions sit-down interviews can be overly static and disconnected from everyday experience, their slower pace can enable reflections of past embodied experiences and how places change over time (May and Lewis, 2020). Interview

discussions about a place's atmosphere can thus extend beyond the interview location to what may be recalled (ibid). For example, Wilkinson and Wilkinson (2024) conducted interviews with young people about the atmospheres of drinking spaces they had previously encountered. Yet some have turned away from the sit-down interview in favour of more mobile techniques such as 'walkalongs', which access the immediacy of place experience (May and Lewis, 2020). Walk-along interviews help researchers to build familiarity with a place, experience shared rhythms with participants (Lewis et al., 2018; Madsen, 2017), and more fully appreciate a place's sensory and emotional feel first-hand (Sand et al., 2022), with Madsen (2017) using walk-along interviews to understand the complexity of atmospheric experiences in a museum.

### Sensory walk questionnaires

Although qualitative methods are more commonly used to research atmospheric experience, sensory questionnaires can be deployed to collect both quantitative and qualitative data about perceptions and intensities of a place's atmospheric stimuli, including when walking through those spaces. Pohjanheimo et al. (2024), for example, used a sensory walk questionnaire to measure people's sensory experiences of a restaurant, including the perceived intensity of different sensory stimuli and people's hedonic perceptions. Benefits of questionnaires include their capacity to capture multisensory data rather than focussing on a single sense, and survey lexicon can be adapted to different audiences (ibid). Additionally, self-reporting methods can be low-cost and easy for participants to understand (Canepa, 2023). However, questionnaires ordinarily capture data at a single point in time, rather than fully reflecting changes in atmospheres (Pohjanheimo et al., 2024). Sensory questionnaires can thus be usefully paired with other methods, with Canepa (2023) combining an online questionnaire with neuroscientific data collected through finger electrodes to understand atmospheric experiences in a virtual reality corridor with fluctuating lighting levels.

### Photographs and videos

Photographs and videos are valuable for accessing the 'invisible' within everyday life, such as atmosphere (Pink, 2008; Pink and Mackley, 2012; Pink et al., 2014; Sumartojo and Pink, 2017), and photographs are commonly taken during observational work (e.g. Hill et al., 2022; Steadman et al., 2021). Meanwhile, videos can access people's pre-cognitive embodied encounters by recording the moment affect 'impinges on the body' (Hill et al., 2014: 389). To illustrate, Hill et al. (2022) undertook 'audiencing interviews' with Liverpool FC supporters, which involves playing video footage of a consumer experience during an interview to elicit embodied reminders of – and discussions about – the original encounter; in this case, atmospheres at Anfield Stadium. Others have walked with video to detect a space's shifting atmospheres, whether using a smartphone along a seaside pier (Steadman, 2024) or wearing GoPros through commemorative events (Sumartojo and Pink, 2017). Whereas Pink and Mackley (2012) created video tours to understand how participants manipulated the sensory home to create an atmosphere that felt 'right'. Rather than directly capturing an atmosphere, videos thus record the trace of a moving body through an atmosphere (Pink et al., 2014; Sumartojo and Pink, 2017). Subsequently, whilst photos and videos initially appear to privilege the audio-visual, they can stimulate embodied reminders of being in the field (Pink, 2008), enable persons to gain insights into their own sensing body from an alternative perspective, and encourage viewers to imagine others' multisensory experiences (Pink and Mackley, 2012, Pink et al., 2014). Sumartojo (2024: 170) thus considers visual materials as 'something that can go forward'.

### Drawing and mapping

Drawing can be used as a standalone method or in conjunction with mapping techniques (e.g. Degen and Barz, 2020; Lewis et al., 2018), such as drawing personal maps and/or overlaying photographs, sketches, and text to depict atmospheric experiences of place. It can be undertaken alone, alongside an expert (Hawkins, 2015), or as part of a 'sketchcrawl' group (Heath and Chapman, 2020). Drawing can feel daunting for those who perceive they lack 'artistic' skills (Hawkins, 2015; Heath and Chapman, 2020) and might also lead to overly representational perspectives of space (Bates et al., 2022). However, the need to slow down and remain in the same place for extended periods attunes the drawer to the material and sensual features of place, and encourages them to take note of what might usually be overlooked when using more 'traditional' methods (Hawkins, 2015; Heath and Chapman, 2020; Lewis et al., 2018; Powell, 2010). For example, Hawkins (2015: 255) found the 'still process of sensing' when drawing in place engaged her body and senses which led to heightened 'sensitivity towards experiences and affective atmospheres'. Maps are further useful for disseminating research about people's atmospheric experiences, including through digital maps (Degen and Barz, 2020), static and dynamic smell maps (French and McLean, 2024; Perkins and McLean, 2020; see Sensory Maps, 2025).

### **Poetry**

Poetry is becoming more widely used in marketing. Poems are performed at the *Consumer Culture Theory Conference* and the *International Place Branding Association Conference* art gallery. Poems regularly feature in the *Journal of Customer Behaviour* and there is a special issue of *Consumption Markets & Culture* titled 'Poetics of Consumption'. Furthermore, there is work encouraging greater use of poetry in the field, such as Canniford (2012) who guides readers through processes of 'poetic transcription' (creation of poems from the creatively reconstructed words of participants), and 'poetic translation' (imaginatively expressing interactions between the human and non-human). Poetry enables persons to communicate emotional, affective, sensory, embodied, and vulnerable experiences (Canniford, 2012; Downey and Sherry, 2023; Preece et al., 2022) and has therefore been deemed useful for researching atmospheres and being reflexive about how researchers affect —and are affected by — atmospheres (Preece et al., 2022). Hence, Preece et al. (2022) provide written and audio(visual) poems to demonstrate how they 'landed' within the unfamiliar atmospheres of spiritual settings. Similarly, Arboleda (2023) co-created a videopoem to express the changing feel of tourist spaces in the low season (see videopoem here).

# Analysing and representing atmospheres

Whilst there is a paucity of advice about analysing atmospheres, there has been some discussion about analysing sensory experience more broadly (Pink, 2015). Indeed, atmospheres themselves are intimately connected with sensory experience, given 'atmosphere folds together affect, emotion and sensation in space' (Edensor, 2015: 83). And, as previously noted, non-representational research is highly attuned to sensory experience, with such researchers often engaging in sensuous scholarship (Vannini, 2015b). Although analysis also occurs in the field, the analytical process of connecting experience to broader theoretical discussion typically involves sensorial (re)engagement with research materials (Pink, 2015). For instance, Steadman and Millington's (2025) research into the atmospheres of a seaside pier involved revisiting fieldnotes, photographs, videos, and sound recordings during analysis to become re-immersed in the multisensory qualities of the pier's atmospheres. Furthermore, the Western-centric sensorium of sight, sound, smell, taste, and touch can provide useful analytic categories (Pink, 2015), with

Nowosielski and Nowosielska (2020) interpreting focus groups about the changing atmosphere of a Polish high street in relation to its 'touchscape', 'seescape', 'soundscape', and 'smellscape'.

Following analysis, however, it can be difficult to represent atmospheres (Hill et al., 2014). Written text might seem overly representational by fixing down entities in flux and non-representational scholarship has thus been described as non- or more-than-textual (Lorimer, 2005). As Coffin and Hill (2022: 1614) reflect, words can seem like 'wrought iron, too staid and structured in their black bar lines'. Yet the most common way of disseminating academic research remains through writing (Dewsbury, 2010) which helps connect experience and theory in dialogue (Pink, 2015). The task, therefore, is to 'produce affect rather than simply describe it' (Lonergan et al., 2022: 634) and make research 'dance a little more' (Vannini, 2015a: 14), whereby 'writing differently may be enough' (Coffin and Hill, 2022: 1622). Some have thus deployed sensuous description to 'make people feel something' (Vannini, 2024: 12), such as Edensor's (2013: 455) atmospheric encounters with darkness in Galloway Forest Dark Sky Park, who describes how: 'The night sky changes with the variable patterns of stars and the changing levels of light bestowed by the falling and rising sun... the infinite, dispassionate play of innumerable stars and galaxies'.

Sensuous writing has been further combined with photographs and audio-visual clips (e.g. Hurst and Stinson, 2024; Preece et al., 2022), whilst others have experimented with more-than-representational and non-textual modes of dissemination to 'show' rather than 'tell' audiences about an experience (Vannini, 2024). For example, French and McLean (2024) take readers through the creation of the *Two Centuries of Stink* exhibition to communicate the changing olfactory atmospheres of the town of Widnes, UK, which involved designing visual peg boards, smellboxes, dynamic smellmaps, and interactive visitor QR codes. Phillip and April Vannini have even created a four-part documentary series called *Underwater Hotels* streaming on Amazon Prime based on their sensory ethnography of these sensorially unfamiliar watery places (Prime Video, 2025). These creative and experimental modes of representation therefore '...evoke the corporeal and experiential feeling of *being there*' (Pink, 2015: 164; original emphasis) in sensuous atmospheres.

Consequently, whilst existing literature identifies a series of methods which can be used to study atmospheres, discussion can be overly abstract with a paucity of accessible insights. Relatedly, the practical realities of combining representational and non-representational methods have been overlooked. It is also unclear which of the above methods are most effective for studying atmospheres on the high street. We address this through a study into researching high street atmospheres.

# Research design

### Scoping literature review

To answer our research question and inform fieldwork we conducted a scoping literature review, following past high streets research (Ntounis et al., 2023). Using Scopus and Google Scholar, we deployed a series of search terms such as 'place atmospher\*' AND 'method\*' and 'affective atmospher\*' AND 'method\*', reflexively tuning terms based on search results. This was supplemented by adding any relevant literature read for prior projects, alongside searching 'atmosphere' directly on qualitative journals (e.g. *Qualitative Research*). The last search was conducted in April 2024. Relevant articles were uploaded onto Covidence literature review software, initially generating 75 articles. First, both authors independently reviewed all article titles and abstracts and rated them as 'yes/maybe/no' in terms of their relevance to our research question, which led to 70 articles. Second, if any ambiguity existed over the article's relevance from the abstract, both authors independently read through the main text to decide whether it should be included. Articles not methodological in focus or

related enough to atmosphere were excluded. Third, the remaining 43 articles were split in half between the authors to read in full, with key findings recorded on a literature review template (Figure 1), which both authors read through to write this paper and make fieldwork decisions.

### Fieldwork and methodological diaries

Based on learnings from the scoping review, six methods deemed particularly effective for researching atmospheres were selected for use whilst walking along Altrincham high street in Greater Manchester – accessible to both authors and a past winner of the Great British High Street Award having undergone significant regeneration. The chosen methods include: drawing/mapping, photography, poetry, sensory participation, smellwalk, and soundwalk. During summer 2024, both authors trialed each method once whilst walking through Altrincham high street, spanning different days, times, and weather conditions. We each visited the high street eight times including fieldwork

Author	Text
Year	Text
Full reference of the article/chapter	Text
Reviewer name	Text
Method(s) covered in the article/chapter	Text
Overall summary of the article/chapter	Text
Pros and cons of method	Text
Practical tips for using method	Text
Key findings about the method	Text
Quotes	Text
Other relevant nformation / thoughts	Text

Figure 1. Literature review template.

and walking tours, with our walking route each time mirroring that taken by participants. Some modifications were made to methods based on our university's ethical review process, such as using disposable cameras rather than smartphones, which we return to in the conclusions. Moreover, we both kept a research diary throughout the project reflecting on our methodological experiences.

### Walking tours and group discussions

Two walking tours were undertaken with 10 participants (5 in each group) who were initially recruited through personal contacts, with additional individuals identified through snowball sampling (Table 2). The six methods above were shared through a 'Brochure of Methods' with participants selecting *one* method for use during the tour (Figure 2), akin to Wilkinson and Wilkinson's (2018) 'palette' of methods to reduce power imbalances. Moreover, if participants do not have the choice, sometimes too much focus goes into learning the method rather than the sensory environment (Piga, 2021). We led the group walks following a route covering the main high street businesses and attractions identified during our first fieldwork visit. Participants were instructed to try out their chosen method to capture their atmospheric experiences of the high street using any

Table 2. Table of participants.

Pseudonym	Sex	Age	Occupation	Chosen method	Relationship to Altrincham	Recruitment process
Becky	Female	40	Planner	Photography	Resident for II years	Author 2 personal contact
Chimp	Female	50	Marketing and production manager	Photography	Resident for 27 years	Snowballed through Prof. Altrincham
Ezio	Male	40	Student	Soundwalk	Resident for II years	Snowballed through Becky
Gary	Male	29	Researcher	Photography	Resident for 1.5 years	Author I personal contact
Helen	Female	52	Accountant	Soundwalk	Resident for 18 years	Snowballed through Prof. Altrincham
Jimbob	Male	20	Customer assistant /student	Photography	Resident for whole life	Snowballed through Prof. Altrincham
Melissa	Female	43	Civil servant	Sensory participation	Resident for 5 years	Author 2 personal contact
Prof. Altrincham	Male	50	Place consultant	Sensory participation	Resident for 30 years	Author I personal contact
Rebhead	Female	48	Counsellor	Poetry	Attended school in the town and visited for work	Snowballed through Prof. Altrincham
Ruby	Female	39	Structural engineer	Sensory participation	Former resident for 10 years	Author 2 personal contact



Figure 2. Page from Brochure of methods.

materials we provided, such as a photography form (Figure 3), smellwalk form inspired by French and McLean (2024) (Figure 4), and soundwalk form influenced by Pohjanheimo et al. (2024) (Figure 5). The walks took place in July 2024 on a rainy Wednesday early evening and cloudy Saturday afternoon and lasted 50–60 minutes to avoid participant fatigue (Rose, 2020) and waning sensory attention (Allen, 2023). Following the walks, participants took part in a recorded 40–50-min group discussion at the Town Hall, involving reflections about their methodological choices, emotional and practical experiences of using their method, any adaptations they would make to it, and providing practical tips for others wanting to use the method.

By involving both academics and non-academics in trialing methods we could generate valuable insights from multiple perspectives. Indeed, creative and sensory methods often involve participants using methods themselves, as in the case of going on sensory walks (French and McLean, 2024; Paiva et al., 2023; Piga, 2021; Pink, 2008) or participant-led walking interviews (Madsen, 2017). Others have collaborated with filmmakers (Arboleda, 2023; Michels, 2015), artists (Hawkins, 2015), and digital artists (Degen and Barz, 2020) or involved students in trying out mapping (Powell, 2010), observational and sonic techniques (Lobo et al., 2020). We therefore follow calls for more collaborative approaches to researching atmospheres (Goulding, 2023; Paiva et al., 2023; Pink, 2015).

## Data analysis and dissemination

We analysed verbatim group interview transcriptions and research diaries using thematic analysis involving: reading through the data multiple times independently (Stage 1); digitally noting down any initial codes and themes on word documents (Stages 2 and 3); reviewing and refining themes through our discussions (Stages 4 and 5); and relating our three main themes to relevant literatures (Stage 6) (Braun and Clarke, 2022). We also revisited outputs from the methods trialled, though the focus of this project is participants' *methodological* experiences rather than high street atmosphere per se. Our findings are presented below (Table 3), as well as informing a practical guide created for

Photograph number	What is the photograph of?  Include a brief description of what can be seen in the photograph	Where on the high street was the photograph taken?  Include a brief description about the location of the shot	What does the photograph capture about Altrincham's atmosphere? Positive/negative?  Include a brief description of why you took this particular shot
6	New businesses arriving	Next to Everyman cinema	New Stesh businesses     alliving Bunging     like to street.
7	Trees Igreenery	Walk-down to high street	Beautification.  Added greeney books nice
8	Masor retailer	Main high se	Big names. Autracks Wistors & bugy
9	Closed down strop	Main high se.	6 Not all shops raying virtuous going etsewhore?
10	Decaying shoo front	End as main high st-	O Invosted in open in need as resilb to avoid souther degrading

Figure 3. Jimbob's photography form.

Description of smell	Smell duration Is it lingering or short-term?	Where on the high street are you? Where on the high street was the smell?	Where does the smell come from? From a shop, market stall, item on the street etc.	Intensity of smell  Circle the smell's intensity from 1 very weak to 5 very strong.	How does the smell make you feel? Positive/negative? How does it contribute to the high street's atmosphere?
Sweet Shave gel / Dodycoec	Thank-term	outdoon maeket	Body Care Not	Weak Strong 1 2 3 4 5	Neeters. Head to Breathe in Osiste. houd to detect it
sweet Penit	short-teen	out door morket	FRUT + Veg Pall	Weak Strong 1 2 3 4 5	Frost produce Boy sold in plourotion / Connenty / Moge
Vinegaey Ohipi	Lingeling	Accet next	Altrustran Ash Bak	Weak Strong 1 2 3 4 5	pleagent as one of my parties of my parties of warning/
pajum	Short-tean	outside the market	A peeron wolling past	Week Strong 1 (2) 3 4 5	Newbest as not very strang but down my attention

Figure 4. Author I's smellwalk form.

Description of sound	Duration of sound  Is it lingering in the background or short-term?	Where are you on the high street? Where is the sound located on the high street?	Where does the sound come from? From a shop, person, music playing etc?	Intensity of sound Circle the intensity of the sound from 1 very weak to 5 very strong.	How does the sound make you feel? Positive/negative? How does it contribute to the high street's atmosphere?
Charter	Censiane in background.	Market	Reple sout abde loss +	Weak Strong	Pessitive - frenchy - seciously
currey.	Occassional	Market	bars, marker	Weak Strong 1 2 3 4 5	Positive - erigy tood.
Days barkiy.	Occassional.	Market	Passing deeps as one dopt sat outside marker	Weak Strong 1 2 3 4 5	harperent -may be some bor also some

Figure 5. Helen's soundwalk form.

each method (see Steadman and Lipworth, 2025), inspired by the *Methods for Change* project (Pottinger et al., 2021).

# **Findings**

We now explore the three main themes identified, which together reveal the emotional, practical, and embodied dynamics of using atmospheric methods on the high street: *Methodological (dis) comfort zones, Weathering methods*, and *Attuning in/out of place*.

# Methodological (dis)comfort zones

Our study reveals how some methods lie inside a person's comfort zone, eliciting feelings of comfort, competence, and familiarity, whilst others can evoke uncomfortable feelings of anxiety, incompetence, and awkwardness. Reflecting the ocularcentrism of Western societies (Patterson and Larsen, 2019), photography was commonly viewed as lying inside participants' comfort zones, with four of ten participants selecting this method (Table 2). As Gary notes, 'I like photography. I think it's something that I'm comfortable with... It seemed like a natural fit to me, rather than going outside my comfort zone... I went with my comfort zone' (Gary). Chimp similarly reflected, 'I like taking photographs. That's how I like to capture things. I'm not poetic. I wouldn't even begin to do that type of thing. So, it was the easy option (laughs)' (Chimp). Whether a method falls within or outside an individual's comfort zone depends on past experiences (or lack thereof), perceived skill levels, and simply what they enjoy doing. For example, Prof. Altrincham has a background in place consultancy work and therefore selected the more all-encompassing sensory participation method since 'it's just how I make sense of place, I suppose. And how I analyse things is very much through a sensory window...' (Prof. Altrincham).

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Method	How the method was used	Experienced benefits	Experienced challenges	Key practical tip	Illustrative data
Drawing/ mapping	Overlaying drawings/text on tracing paper placed over a map of the high street to depict how the place feels. Or drawing a free-form 'affective map' of the high street	• It is a flexible method that can be adapted based on people's skills levels and how they want to express their atmospheric experiences	Can feel anxiety-     provoking to use or     anticipate if the person     doesn't perceive they are     creative/artistic     Can be difficult to     produce drawings to     express a place's     atmosphere, rather than     representational drawings     of what can be seen in a     place or reverting to text	Provide the opportunity for multiple ways of producing drawings/ maps, depending on the person's skill levels and what they feel comfortable with, including the combination of text, images, and lines	'Feeling constrained by the representational map of Altrincham, and that I was drawing things in the wrong places I instead decided to draw my own "affective map" It felt like much more of a flexible approach to mapping' (Author I's diary)
Photography	Attuning to the sights of the high street whilst walking along it and taking photographs using a disposable camera. Using a paper photography form to note down each photograph taken, location of the shot, and how the visual features photographed impact the atmosphere of the place	Can capture and reflect on how a place has changed over time     The manual and embodied process of using a disposable camera can heighten attunement to atmosphere     Can be an enjoyable method to use, especially if the person enjoys photography	• In wet weather a paper photography form is not user-friendly • It can feel awkward if using a conspicuous disposable camera • Outputs can lack a human element if not able to capture images of people due to ethical guidelines • Can neglect the background/mundane aspects of place that nevertheless shape its atmosphere • The photo limit on a disposable camera can be frustrating for those using it	Pairing photography with a sensory form (or a follow-up interview) can help establish the link between the photo taken and how that sight actually made the place feel	"There is a manual and mechanistic process of winding the film onto the next shot which I find really attunes you to the photos you plan to take next. Rather than just easily whipping out your smartphone where there can be endless images taken and retaken' (Author I's diary)

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Method	How the method was used Experienced benefits	Experienced benefits	Experienced challenges	Key practical tip	Illustrative data
Poetry	Writing poems from scratch or doing 'erasure poetry' by etching out words of a journal article comprising sensuous writing whilst walking along or dwelling on the high street to convey experiences of its atmosphere	Can capture people's memories of a place and how that shapes present-day perceptions of atmosphere Can immerse yourself first-hand into the feel of place if writing poems in situ Can be an enjoyable method to use after some practice A flexible method with different ways to create poems	Can feel anxiety- provoking to use or anticipate if not used to writing poetry Can feel tiring creating poems from scratch if used over an extended period Can become internally focused on memories and past experiences, rather than attuning to present- day experiences of place	Provide a flexible choice of how to create poems and accessible source materials if using erasure poetry	"l'm not very artistic With those ones, poetry and art, I think you're more self-conscious about it because you're creating something. So, you're more aware of what other people think of it, rather than the others' (Gary)
Sensory participation	Attuning to the sights, sounds, smells, tastes, and textures of the high street whilst walking along it. Recording observational fieldnotes about the multisensory features of the high street and how these made the place feel atmospherically	Helps attune to sensations of place sometimes overlooked in busy everyday life     Helps to capture a place's atmosphere and feel in a more allencompassing way     A flexible method which can be adapted over time and recorded in different ways	<ul> <li>It can feel overwhelming trying to attune to multiple senses at once</li> <li>Can be time-consuming to fully capture multiple senses</li> <li>People can feel the method lacks structure</li> <li>The visual sense can be too heavily focused on</li> <li>Too much focus can be given to describing sensory stimuli, rather than making the link through to atmosphere</li> </ul>	Have a think about how you want to organise your observational fieldhotes in advance of entering the field	'I think if it's already written on my notepad, you know Like for example, mine were visual, smell and sound, so I just need to fill it in, rather than me just, you know, trying to scribble it down in different ways. I don't know what a mess I made. But yeah, that would have been helpful. So it's kind of really set up beforehand' (Ruby)

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Method	How the method was used	Experienced benefits	Experienced challenges	Key practical tip	Illustrative data
Smellwalk	Attuning to the smells of the high street whilst walking along it and recording observational notes about the different smells encountered, their intensity, and how they impacted the feel/atmosphere of the place using a paper smellwalk form	Can help to attune indepth to one sense within a place Foregrounds the smells of place which may usually go unnoticed in everyday life It can be a fun method to use	<ul> <li>In wet weather a paper smellwalk form is not user-friendly</li> <li>Unable to attune to smell as effectively in wet weather or at less busy times in a place</li> <li>An embodied method requiring a well-functioning sense of smell functioning sense of smell to smell, as sights and sounds can come to the fore</li> <li>It is not always easy to use language to represent the smells encountered</li> </ul>	If finding it challenging to write about smells, provide opportunities to also draw pictures/ sketches/lines and use colours to represent smells and their intensity, alongside text	Even though I enjoyed trialling the method overall, I did find it a bit of a struggle and was constantly aware that my sense of smell was in constant competition with the more dominant senses of sight and hearing' (Author 2's diary)
Soundwalk	Attuning to the sounds of the high street whilst walking along it and recording observational notes about the different sounds encountered, their intensity, and how they impacted the feel/atmosphere of the place using a paper soundwalk form	Can help to attune indepth to one sense within a place Foregrounds the sounds of place which may usually go unnoticed in everyday life	• In wet weather a paper soundwalk form is not user-friendly • It can feel overwhelming trying to attune to all the sounds of a place, especially on busy days • You can feel as though you're repeating observations about sounds if taking written fieldnotes • Can be difficult to connect all sounds encountered to atmospheric experience and how it makes the place feel	Pair writing observational notes about the sounds of a place with taking digital sound recordings	"It makes you notice things that you wouldn't normally notice Because we're all from Altrincham we're used to it. So you almost don't notice it the same It does open your eyes to it, doesn't it' (Helen)

Conversely, other methods lingered outside an individual's methodological comfort zone, especially poetry and drawing – arguably the most 'creative' methods – with notably no participants selecting drawing/mapping and only one selecting poetry. The typical positioning of these methods outside people's comfort zones echoes how using non-representational approaches can feel inaccessible in practice (Vannini, 2015b). To illustrate, the first author anticipated she would feel uncomfortable using the poetry method prior to even trialling it, which elicited anxious embodied affects:

A wave of anxiety rushes through my stomach as I imagine myself writing my poem. I imagine I will feel very uncomfortable doing this, as I haven't really written poems before, and I am worried the output will be of an embarrassingly poor quality (Author 1's diary).

Thus, feelings of (dis)comfort not only arise during data collection, but also in anticipation of using a method. As Billo and Hiemstra (2013: 324) observe, 'the field... is not a static, self-contained place'; rather, emotions can also be aroused through anticipations of future data collection (Steadman, 2023). Author 1's anxieties about poetry later flowed into the field, where she '...actually say[s] out loud under my breath "oh god, I can't do this'" (Author 1's diary). Affects and emotions can jump between bodies and spaces (Hill et al., 2014), where the way researchers 'land' into places (Preece et al., 2022) can transform its atmospheric compositions (Sumartojo and Pink, 2019), perhaps reflected in the negative tone of Author 1's erasure poem expressing the commercial feel of the main high street (Figure 6).

Anticipations can further impact individuals' methodological choices, as 'choosing a methodology is a personal and reflective process' (Goulding, 1999: 870). Two participants sought to push themselves outside their comfort zone, with Ezio (chose soundwalk) observing 'I used to do photography, so I thought that's just going to be too comfortable for me. So, I chose away from it' (Ezio); whilst Rebhead (chose poetry; Figure 7) remarked 'I wanted to do something different' (Rebhead). Most participants, however, elected to stay within their comfort zones by avoiding those methods lying furthest outside them. To illustrate, Helen (chose soundwalk) noted, 'I can't write poems or draw to save my life, so they were never even an option' (Helen); whilst Becky (chose photography) echoed, '...the drawing I would have felt very self-conscious of and the poetry strikes fear into me' (Becky).

However, methodological comfort zones are not fixed; rather, their elasticated borders can either expand to let previously ejected methods inside through more experience, or methods are adapted to squeeze inside. To illustrate, the second author anxiously anticipated she would feel incompetent writing poetry; however, once she had spent some time using the method in the field, it began to feel more comfortable and even fun:

I feel very apprehensive. I think this is going to be hard and my 'poems' will be awful... Soon enough, this becomes quite a fun and humorous exercise... It's been much more enjoyable than I expected... I actually found it improved my mood (Author 2's diary).

Awkward feelings can manifest as embodied discomfort at the 'pinch point' between how a person feels and the way they would like to feel (Schmidt et al., 2024), with some seeking to reduce this gap through adapting methods to change the intensity or quality of emotion. Following how people often cannot recognise bird's-eye maps of places (Powell, 2010), Author 1 felt frustrated she was 'drawing things in the wrong places' when trying to draw onto a printed map of Altrincham. She therefore decided to draw her own 'affective map' of the high street (Figure 8), which 'felt like a much more flexible approach to mapping' (Author 1's diary). Echoing how drawing can feel

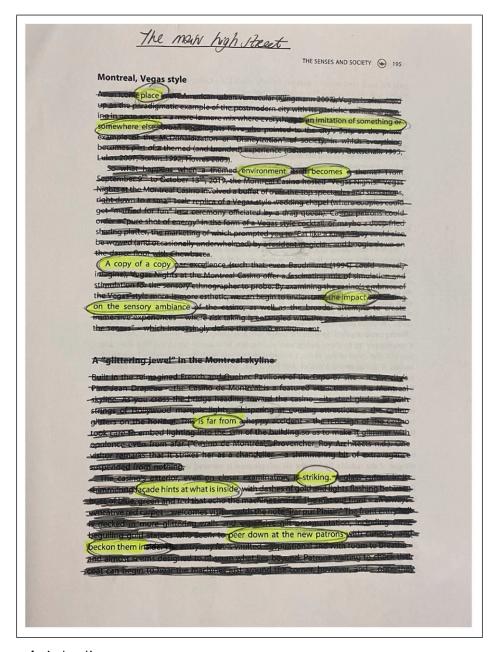


Figure 6. Author I's erasure poem.

frustrating for the inexperienced (Hawkins, 2015), especially when ensnared in the 'straight-jacket of realism' (Heath and Chapman, 2020: 116), Author 1's map instead '...became a mixture of drawings, colour, lines, and descriptive text' which made her 'feel more comfortable' (Author 1's diary). Reflecting the experimental thrust of non-representational scholarship (Hill et al., 2014; Vannini, 2015a), this mixing of the representational (e.g. text) and non-representational

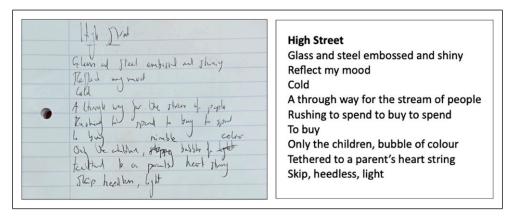


Figure 7. Rebhead's high street poem.

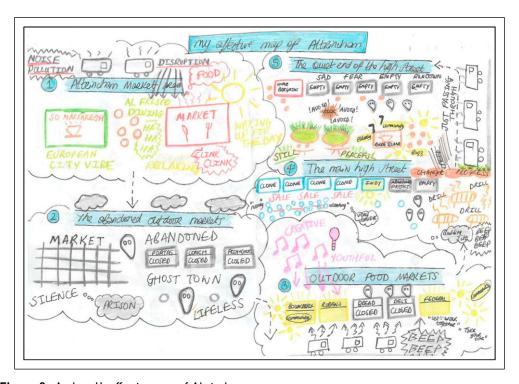


Figure 8. Author I's affective map of Altrincham.

(e.g. drawings and coloured lines) reduced her discomfort and enabled greater immersion in place atmospheres, rather than reflexively focusing on the method itself. Meanwhile, both Prof. Altrincham and Ruby desired a more structured fieldnotes template for sensory participation to feel more competent and productive (Figure 9); as Ruby reflected, 'I think if it's already written on my notepad... so I just need to fill it in, rather than me just trying to scribble it down in different ways. I don't know what a mess I made' (Ruby).

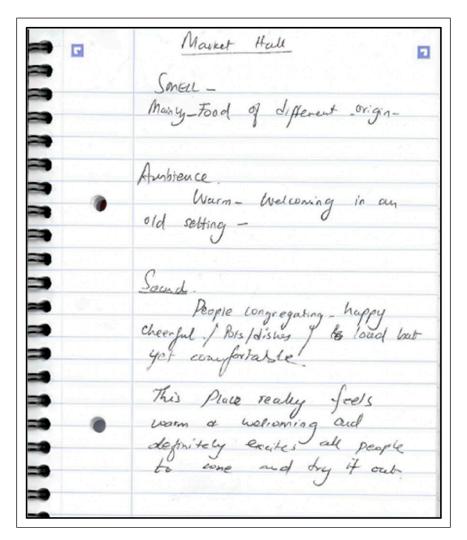


Figure 9. Ruby's sensory participation fieldnotes.

In summary, individuals possess differing – yet dynamic – methodological comfort zones, with some methods or combinations of representational and non-representational qualities feeling more comfortable than others. While feelings of (dis)comfort might arise when doing data collection, anticipations of methods also arouse emotional responses which can impact methodological choices. However, it is sometimes difficult to anticipate exactly how data collection will practically unfold, especially in outdoor consumption environments, which is the focus of the next theme.

### Weathering methods

The metaphor 'atmosphere' derives from meteorology (French and McLean, 2024). Thus, as well as clouding the atmosphere of place itself through transforming the feel of material and embodied surfaces (Larsen, 2024), we found weather can pose some practical challenges to using atmospheric

methods outdoors. As Vannini and Vannini (2021: 23) suggest, 'all fieldwork done in the open is inevitably and deeply affected by weather', as a pervasive element of the non-representational 'background hum' of life (Anderson and Harrison, 2011). Yet research *on* weather remains more common than the role the weather plays *in* research (Vannini and Vannini, 2021). To satisfy the ethical demands of our institution and owing to budgetary constraints, we used rather analogue and material versions of the methods trialled; opting for disposable cameras over smartphones and paper sensory forms and notebooks over digital devices. Whilst the 'weatherworld' (Vannini and Vannini, 2021) of fieldwork was typically warm and dry, our first walking tour was unseasonably rainy for July and we watched on as participants' worksheets disintegrated in the rain, pens stopped working on soggy paper, and participants sometimes struggled to balance recording data whilst sheltering from the rain:

Despite the recent spell of good weather, it started raining just as we took our group outside, and recording data became increasingly difficult... Paper forms got soggy and impossible to write on, raincoat hoods and umbrellas got in the way (Author 2's diary).

Despite efforts to forecast the weather in advance of fieldwork to enable us to plan accordingly (e.g. bringing along plastic folders to shelter worksheets), reminiscent of surfers' use of surf prediction websites to schedule optimal excursions (Canniford and Shankar, 2013), British weather is changeable and not always predictable. For example, even when forecast dry weather, sometimes it would unexpectedly start raining during fieldwork:

As I headed towards the starting point of the walking route, I felt a bit disappointed as it had just started spitting with rain, and I felt concerned how the drawing method would work if my worksheet got too soggy. I decided to shelter on a table at the main market hall under cover to begin my drawing (Author 1's diary).

Wind also played a role in disrupting our methodological experiences; indeed, wind impacts how smells intensify and disperse during smellwalks (Allen, 2023; French and McLean, 2024), as well as the quality of sound recordings (Steadman, 2024; Vannini and Vannini, 2021). To illustrate, the first author became frustrated with the wind blowing around paper and pencils, and making it more uncomfortable to draw on the high street:

I also felt a bit frustrated with the weather today, as the wind kept blowing my paper and coloured pencils over (sometimes even onto the floor). I felt a bit chilly in the spitting rain and wind at times, which made it a bit more difficult and less enjoyable to dwell using the method outdoors (Author 1's diary).

To cope with these practical challenges, individuals can make subtle methodological adaptations. Indeed, Vannini and Vannini (2021: 37) contend, 'doing research entails weathering a place', with methodological plans 'an adjustable, evolving template...instead of a finished document' (Billo and Hiemstra, 2013: 317). Given the pervasive use of digital technologies (Sumartojo, 2024), this weathering of methods often meant turning to the digital as a geographic-technological 'purifying practice' to reduce felt tensions (Canniford and Shankar, 2013). For example, we observed how Ezio began making digital smartphone notes mid-rainy walking tour; Chimp and Helen pondered about digitally recording the sounds of place; and Ezio and Melissa admitted they would have found it easier and quicker to make digital or verbal notes:

I don't write with a pen and paper for somebody else to read very much these days... So, if you gave me an electronic gadget, I probably would have got more down for you, more accurately, quickly... In the rain, we were sort of sheltering and hunkering (Melissa).

In summary, although non-representational theory often lacks practical insight (Cresswell, 2012; Vannini, 2015a), we reveal adopting sensory and creative methods can raise some practical challenges when researching the atmospheres of spaces open to the elements, especially when using more analogue and material formats. Following how sensory methods are open to 'finetuning' over time (Steadman, 2024), participants often considered the value of digitalising methods to weatherproof them. We now further explore challenges involved in using alternative atmospheric methods in relation to embodied limits of attuning to place.

### Attuning in/out of place

As Sumartojo (2024: 171) observes, 'researching atmospherically demands that we attune', and we found sensory and creative methods can help individuals tune into their high street from a new perspective by heightening focus on its atmospheric qualities. For instance, Prof. Altrincham noted 'I think there's a richness to actually pausing and stepping back and looking at place' (Prof. Altrincham), whilst the following conversation unfolded:

Helen: It makes you notice things that you wouldn't normally notice

Chimp: Yeah, you are just looking at everything and everywhere...

Rebhead: It's like a mindful walk isn't it. Walking, sauntering and taking it all in.

Atmospheric attunement was enhanced by jolting participants from their habitual routines as the authors selected the walking time and route. As Hurst and Stinson (2024: 171; original emphasis) suggest, atmospheres '...are *a part* of us, and part of our being in place', but their very ubiquity can render atmospheres difficult to always reflect back on during our busy daily lives. As Melissa observed, '...I'm not often in town at this time wandering around for an hour. So it's, yeah, seeing your own hometown in a different light' (Melissa). Becky echoed, 'normally, I'm rushing around and I probably do kind of pick up a vibe of what I do and don't like. But you don't necessarily stop and think about it' (Becky). The materiality of the methods used, alongside combinations of representational and non-representational qualities, also enhanced attunement. For example, the embodied process of lining up the shot and winding the film to take photographs using the disposable camera, paired with writing notes on the photography form, helped tune into the sights of place (Figure 10):

...There is a manual and mechanistic process of winding the film onto the next shot which I find really attunes you to the photos you plan to take next. Rather than just easily whipping out your smartphone where there can be endless images taken and retaken (Author 1's diary).

However, it was not always easy to attune to the competing sensations of the high street, owing to sensory overwhelm or distraction. Despite having past experiences with the method, both authors found it challenging to attune to multiple senses using sensory participation. This was driven by the wide variety of activity taking place on the high street, which produced an overwhelming array of sensory information to observe and capture:



Figure 10. Participants' photographs of the high street.

The sense of struggle I feel today might be due to the variation in activity around me... People taking a stroll or having a chat, walking the dog, working out, outdoor or indoor work, taking a work break, food and drink consumption, shopping activities... (Author 2's diary).

To cope with sensory overwhelm, those using sensory participation can sometimes attend a disproportionate amount to sights (Piga, 2021), with Melissa observing '...I think visual is most people's kind of immediate impressions of things, you know, so I started defaulting to that' (Melissa). Those methods designed to tune into a single sense brought similar challenges. Given 'bodies thrum with the sounds of the world around them' (Patterson and Larsen, 2019: 112), the first author found the sheer volume of different sounds overwhelming to write about using her soundwalk form, even when standing in one place:

Doing the soundwalk felt a bit overwhelming at times. There were so many sounds overlayered in just one place... Chatter, crying, sneezing, wheeling shopping trolleys and pushchairs, jangling keys, rustling shopping bags, cars, clattering cutlery, the fizz of cans being opened... (Author 1's diary).

Chimp and Helen subsequently reflected on the value of recording sounds alongside writing about them. Similarly, Author 1 sometimes felt 'puzzled and unable to detect the source of the smell or describe it in words' and thus reflected on whether it would be more effective to combine writings about smells with drawings (Author 1's diary), thereby revealing potential limits to using textual data recording approaches alone.

Both authors also experienced challenges attuning their body to smells of the multisensory high street. The second author, for instance, observed how 'my sense of smell was in constant competition with the more dominant senses of sight and hearing' (Author 2's diary). We thus had to work our bodies hard to 'recalibrate the senses' (Patterson and Larsen, 2019: 113) through 'often closing my eyes in an attempt to focus on smells' (Author 2's diary) and 'breathing in through my nose more

heavily, rapidly, and intentionally than I usually would' (Author 1's diary). As Stewart (2011: 450) suggests, 'the body has to learn to play itself like a musical instrument in this world's compositions'. Hence, the body works as an 'instrument of research' when exploring atmospheres using sensory (Sumartojo, 2024) and non-representational (Vannini, 2015a) approaches; but the instrument can malfunction, making it more difficult to attune. For example, the first author's capacity to sense the diverse smells of the high street was compromised by recently applied sun lotion and a cold and the second author's by chewing gum and hayfever. Meanwhile, both Rebhead and the first author became tired writing poetry, which reduced the number of poems they produced.

In summary, sensory and creative methods can help attune to the atmospheric qualities of place by foregrounding what can typically fade into the background of our everyday place experiences. However, sometimes an individual will encounter sensory overwhelm or competition between the senses when trying to attune to atmosphere, or record atmospheric experiences using more textual approaches alone, with the body playing an important role in making it easier or more difficult to tune into place.

#### Discussion

Having unravelled first-hand experiences of using 'alternative' methods to investigate high street atmospheres, we now discuss our study's main theoretical contribution, which is to non-representational theory. Specifically, we demonstrate the value of combining non-representational and representational methods in practice. Whilst non-representational theory was initially proposed as '...a replacement rather than as a supplement' (Cresswell, 2012: 99) to representational research, some have conceptually recognised how the two might work in combination, with Lorimer (2005) deploying the term 'more-than-representational' accordingly. Representational research has thus been posited as not 'anti-representational' (Anderson and Harrison, 2011; Hill et al., 2014), with the representational not 'the enemy' (Dewsbury, 2010: 4). Our empirical findings therefore enrich theoretical claims that research projects often comprise a hybrid of the two styles (Coffin and Hill, 2022; Hill et al., 2014), echoing how atmospheres have themselves been described as ontologically 'in-between' narrative and non-narrative, blurring representational and non-representational qualities (Anderson, 2009).

Subsequently, redolent of the experimental drive of non-representational scholarship (Hill et al., 2014), we experimented with different methods and combinations of non-representational and representational qualities. This included photographs paired with a written photography form, producing free-form poems or a non-linear etching of existing sensory texts, and combining drawings and lines with text on maps. Bolstering Coffin and Hill's (2022) idea of a productive 'high tension zone' between the two styles, we found this hybrid approach can be valuable for attuning to atmospheres. As revealed in our first theme, methods lying outside a person's comfort zone are often accompanied by uncomfortable affects and emotions. This embodied discomfort and reflexive attention to utilising the method itself can overpower the use of the sensing body as a knowledge instrument, as characteristic of nonrepresentational theory (Vannini, 2015b). Yet adaptations to a method, such as adding text alongside drawings on personal affective maps, can move the method further inside a person's comfort zone, thereby reducing uncomfortable sensations and enabling greater immersion in place atmospheres. Moreover, whilst sometimes representational approaches alone were ineffective for capturing atmospheres, such as writing about smells or sounds, a combination of the two was often more effective, such as pairing a disposable camera and visual data with a written photography form, which heightened atmospheric attunement, as seen in our third theme. Hence, whilst the non-representational is purported as useful for researching atmospheres (Goulding, 2023; Hill et al., 2014), we demonstrate the value of taking a more hybrid approach.

In doing so, our methodological experimentations enrich theorisations of atmosphere as a hybrid phenomenon sitting 'in the middle' (Buser, 2014) of the definite and indefinite, emotion and affect, inside and outside (Anderson, 2009; Edensor, 2012). By drawing attention to these hybrid qualities, our work thus builds on some emergent strands of atmospheric scholarship within marketing. For instance, it enables greater recognition of how, as 'half-things' (Jørgensen and Beyes, 2023) or the 'in-between' (De Molli et al., 2020), atmospheres can never wholly be designed into consumption spaces, as has been traditionally suggested in marketing (Steadman and Coffin, 2024). Rather, atmospheric design involves a careful balancing of controllable and uncontrollable – or definite and indefinite – elements (Jørgensen and Beyes, 2023; Steadman and Millington, 2025). Furthermore, this foregrounding of hybridity enhances understandings of the temporal and spatial 'porosity' of atmospheres (Steadman et al., 2021). Hence, how atmospheres are not only shaped affectively by present-day multisensory encounters in place, but also through past memories of the emotional feel of place (Preece et al., 2022). Nor are atmospheres singular entities neatly contained inside of places (Hill et al., 2022), especially 'hybrid spaces', like the high street, which comprise a mix of indoor and outdoor, public and private, spaces (De Molli et al., 2020), across which multiple atmospheres might flow, intermingle, or clash (Anderson and Ash, 2015). We hope the suite of methods presented in this paper go some way towards more fully accessing these complexities and ambiguities of atmosphere.

Finally, despite non-representational theory itself focusing on practical action (Vannini, 2015a), much existing discussion remains densely conceptual, with a paucity of advice about methodological applications (Cresswell, 2012; Vannini, 2015a). Non-representational accounts can be 'notoriously difficult to follow' (Hill et al., 2014: 389); but, to be useful, '...must not retreat into developing theory for theory's sake' (Vannini, 2015a: 12). Likewise, much literature surrounding atmospheric methods provides robust theoretical underpinnings (e.g. Hill et al., 2014; McCormack, 2015), whereas practical guidance is more limited. We contribute more practical insights into methods for researching atmospheres, whether combining (non)representational styles, the impact of weather, or embodied challenges of sensory distraction and overwhelm. This is not only of value to those researching atmospheres, but also those working to improve high streets. Policymakers are becoming more interested in measuring people's emotional responses to place; yet they often lack effective methods for doing so, with quantitative and econometric approaches commonplace, but not always useful for accessing people's affective place experiences (Howcroft et al., 2025). By advancing knowledge about a suite of alternative methods for researching atmospheric experience on the high street (see Steadman and Lipworth, 2025 for our practical guides), this paper responds to calls for '...more critical research on capturing, representing and measuring the felt experiences of place' (Howcroft et al., 2025: 399).

#### Conclusions

To conclude, atmospheres can be tricky to research (Anderson and Ash, 2015) which is arguably compounded on the high street, where consumers interact with an array of indoor and outdoor spaces – from shops to public squares. To develop insights into effective methods for studying high street atmospheres, we trialled six 'alternative' methods on a UK high street and discussed the emotional, practical, and embodied dynamics involved through three themes: *Methodological (dis) comfort zones, Weathering methods*, and *Attuning in/out of place*. Returning to our research question, these themes revealed the value of deploying sensory and creative methods comprising a hybrid mixture of representational and non-representational features, to render them more comfortable to use, tackle the (im)practical realities of researching outdoors, and more effectively tune into the competing atmospheric and sensory qualities of place.

Future research could develop and test techniques for investigating the tastes of place which our study did not fully enable, despite sensory participation being multisensory. As Pink (2008) demonstrates, the sensory practice of eating can produce useful knowledge about how places are made and experienced. Moreover, whilst our focus was on data collection methods, more research is required on methods for analysing and representing atmospheres to extend Coffin and Hill's (2022) insights into communicating research differently. Finally, future research could trial atmospheric methods with more diverse groups of consumers, potentially in terms of differently abled bodies or neurodivergence, as we found the body impacts atmospheric attunement.

On a final note, we encountered some ethical constraints to using creative and sensory methods, reflecting the ramping up of research ethics regulation (Alvesson and Stephens, 2025). Despite visual methods being valuable for researching atmospheres (Pink and Mackley, 2012), our ethics committee was cautious about such techniques and even questioned whether it would be possible to do the research without them. However, we did not want to disrupt communities by issuing filming privacy notices and it would also be impractical to do so for everyone passed by in public space (Rose, 2020). Further lacking budget to purchase encrypted video-recorders, as was also advised, coupled with tight funded project timelines, compromises had to be made. We thus used disposable cameras rather than smartphones, advised participants to avoid photographing people, and created a written soundwalk form rather than digitally recording sounds. Yet these formats were not always weatherproof, using disposable cameras felt quite conspicuous, and writing about sounds could be overwhelming. Participants also expressed frustrations with not being able to photograph people, with Jimbob remarking 'I did feel a bit limited by not being able to take pictures of people... I think that people can capture a lot about a place' (Jimbob).

There are indeed ethical considerations when researching atmospheres, such as minimising disruption to places (Rose, 2020), being empathetic to how researchers' presence in a place can impact how it feels for others (Sumartojo and Pink, 2019), and using more participatory approaches to include communities in research (Pink, 2015). However, we call for the inclusion of people on ethics committees with broader disciplinary backgrounds and experience in using alternative methods, who could train others in the particularities of using them. Finally, we encourage universities to become more trusting of researchers' abilities to make sensible ongoing negotiations of research ethics in the ever-unfolding field (Alvesson and Stephens, 2025). This would ensure ethical processes – whilst important – do not become an obstacle to using more innovative research techniques.

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